

Lines Represented in Virginia

Acuity Brands:

• American Electric Lighting

HID and LED Roadway, Parking Lot, Area and Security Lighting

• Holophane

Decorative Outdoor Lighting Fixtures

Dark to Light

Electronic Outdoor Photo Controls, Long Life LED Controls, Smart Photo Controls

Electromark

Pole Numbering, Signs, Tags, and Stickers

ERMCO and **ECI** Components

Single Phase and Three Phase Oil Filled Distribution Transformers, Fuses, Bushings, Arrestors

HAPCO

Decorative and Conventional Aluminum Lighting Poles, Square Steel Lighting Poles and Lighting Arms and Brackets

Hughes Brothers

Transmission and Distribution Hardware made from Wood, Steel, and Fiberglass

Landis + Gyr

Revenue Metering, Two Way PLC and RF AMI Systems

Phistere

Shear Bolt Connectors for Underground Applications

Siemens Energy

Regulators, Regulator service and replacement parts, High Voltage Arresters (Distribution and Substation Class)

Siemens Industry

MV SDV Circuit Breakers, MV Reclosers SDR and Compact Module Recloser (CMR), MV Packages, LV Motor Control Centers, MV Gas Insulated Switchgear, Fusesaver, Bridges Disconnect Switches, MV Air Insulated Switchgear, DG Automation systems and products, String & Central Inverters, DG Software, Service and Replacement parts for MV Products

NTSTek

Cisco Partner, Axis Communications, Palo Alto Networks, and VEEAM- 100% focused on Electric Utilities with dedicated Account Manager; CCIE Routing/Switch and Security on staff.

Prysmian Group

Primary URD Cable (TRXLP AND EPR), ACSR, AAAC, AAC, 600 Volt Cable (Service Drop and Underground), Control Cable, Fiber Optic Cable (ADSS, OPGW), Cable Accessories

PUPI

Manufacturer of Engineered Fiberglass Tangents, Deadends and Transmission Crossarms

Richards Manufacturing

Network Protectors & Related Equipment, Copper and Aluminum Buss Work, 200 Amp Loadbreak, 600/900 A Deadbreak, Connectors

Ritz

Current Transformers and Voltage Transformers from 600V Thru 500kV

Southern Grounding Products

Ground Rods and Ground Rod Accessories

Southern States, LLC

Substation Switches, Circuit Switchers, Capswitchers, Motor Operators, SF6 Load Break Interrupters, Power Fuses

UTILCO

Electrical Connectors, Taps, Splices, Grounding Connectors, Battery Operated Tools

Utility Metals

Round and Square Steel Poles, Steel Aluminum Lighting Brackets and Arms

Columbia Manufacturing

Rotomolded linear low-density polyethylene secondary pedestals for the electric utility industry